

Now is the Time for Real Estate



After a long time, now seems to be one of the best times for real estate in Nepal. Developers, who had weathered the unfavorable situation since the beginning of Coronavirus Pandemic, have been seeing tremendous opportunities in the sector now. Need for better housing has always been there in the growing communities. The pandemic has provided much needed down time for buyers and developers to take a seat back and plan for better strategies to take their next move. Love hate relationship between the sector and banks and financial institutions (BFIs) has seemed to mellow down during the period.

The market has seen some movements from the middle of the current fiscal year. Developers and speculators believe that after rainy season and festivals, season for real estate starts. All major banks are coming out with new lower interest rates for home loan with easy and faster loan processing time. BFI's definitely have excess of funds to invest and real estate is one of the safest bet for them now that the government policies are also being flexible toward the sector.

Developers observing the scenario are coming up with strategies to provide best quality products with design flexibility, better selection of material, and flexible payment modalities

It is a challenge to cater to buyers today with eye for detail while staying cost effective. Buyers are in the market searching for their dream home among the largest selection of properties out there in various sections, be it individually built homes, pre-owned homes or homes developed by reputed developers in gated communities. Buyers these days do not only think of the property they buy, but overall environment, neighborhood, and reputation of the developer as well.

It is a high time for the sector to prosper. There has been a huge investment in the sector lately. The government is also keeping close eyes while BFI's are competing for clients for real estate and home loans. Infrastructure development not only in the valley, but overall country is leading the investors to develop bigger projects in and around such new settlements. All these factors should definitely lead to better market and favorable environment for homebuyers with more choices and affordability and eventually overall development of the sector.

-Editorial Team
Brihat Group

Sales Quotes

"Sales is about people and it's about problem solving. It is not about solutions or technology or chemicals or lines of code or antichokes. It's about people and it's about solving problems."

"All things being equal, people buy from their friends. So make everything else equal, then go make a lot of friends."

"No one cares about your quota, your payroll, your burn rate, etc. No one. They care about the problem you are solving for them."

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2021

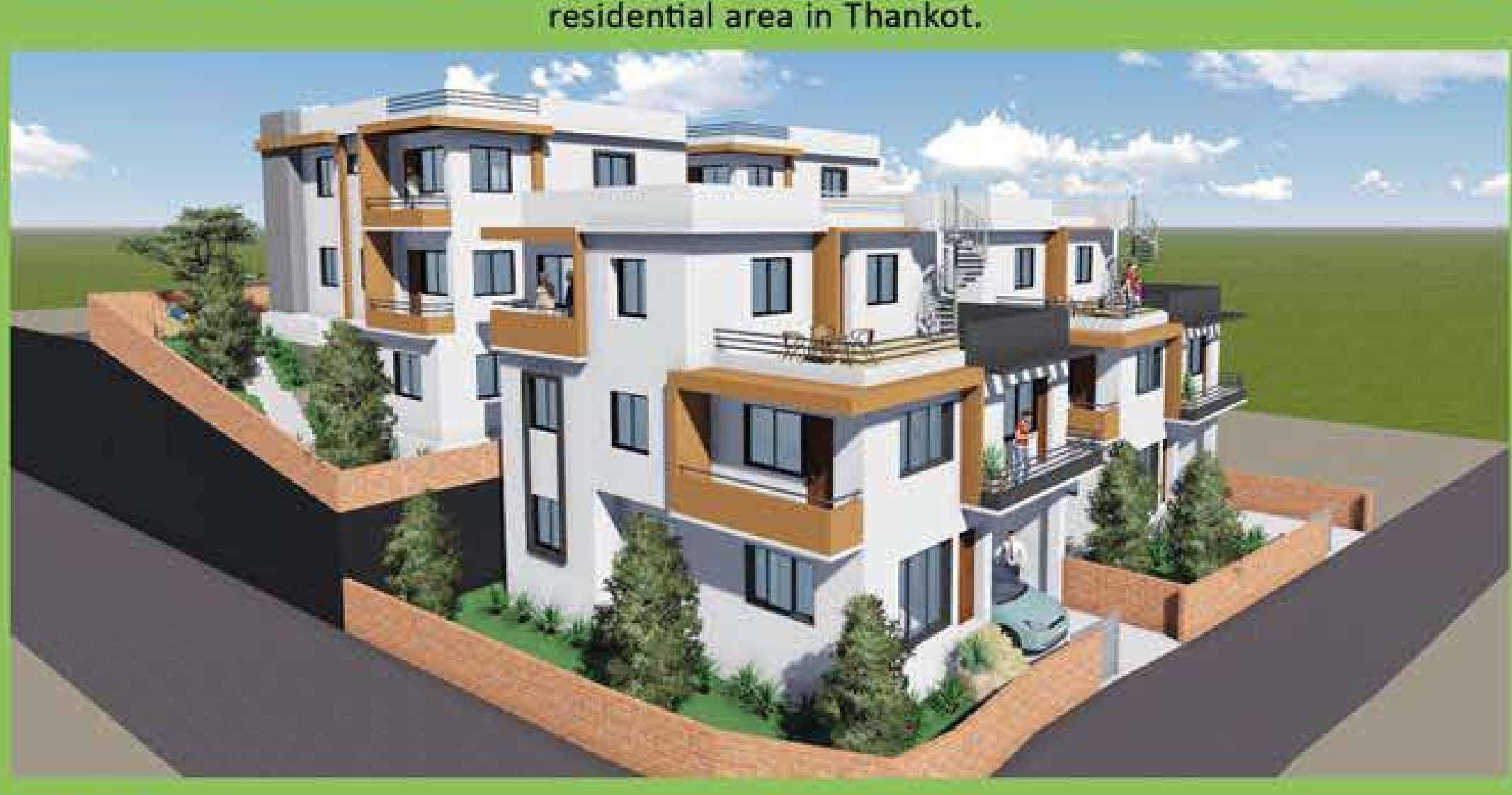
BRIHAT GROUP

HAPPY NEW YEAR

FROM ALL OF US AT BRIHAT GROUP

Brihat Cluster - Thankot

Brihat Property Solutions is proud to announce the launching of Brihat Cluster – Thankot at a residential area in Thankot.



Project Features:

- Only 300 m from Chandragiri Hills bottom station
- 100 m from the main road
- Proximity to hospitals, market place, schools, banks
- Peaceful and eco-friendly environment with aesthetic beauty
- 180 degree beautiful view of Kathmandu Valley

Product Features:

- Unique design with an option of separate units for rental purpose and for home owner with separate entrances and gardens
- 5 - 6 bedroom / 3 - 4 bathrooms.
- Master bedroom with attached bath
- Parking space and Puja room

Benefit and Facilities From the Project in Long Term

- Value appreciation of the property
- High return of investment after completion of the project
- Growing market due to Chandragiri Hills Cable Car



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COMING SOON

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Making Your Home So Easy Now

BRIHAT PROPERTY SOLUTIONS (BPS) P. LTD is the only Registered Franchise in Nepal
DANUBE HOME INTERNATIONAL in Nepal.

For the first time in Nepal, Brihat Property Solutions (BPS) is venturing into the International Franchise market by partnering with Danube Home to open a showroom in Nepal. The showroom will be opened at Punnya Mansion II at Tahagalli, Kathmandu.



Functional

Furniture, Home Decor, Home ware, Home furnishing, Outdoor & Garden, Chandelier, Blinde, Carpets, Curtains Wallpapers

Lifestyle

Sanitary, Tiles, Electricals, Hardware Kitchenware

For more details please visit website
www.danubehome.com
www.aldanube.com

NOTICE BOARD

BPS Launched Viber Community

Brihat Property Solutions has launched a Viber community by name "BPS Real Estate". It is a platform to reach our customers and stakeholders, where we update about our progress, product launches, project info, and greetings. Anyone can join this group for more info.

BPS Real Estate

Follow us on Youtube

Congratulation! to BPS for launching a You-Tube Channel BPS Real Estate and successfully going into 8th Episode. It presents information and interviews of experts on real estate related topics, which is now achieving its goal to take the real estate sector into new heights.



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We would be more than happy to send our newsletter regularly and also anticipate your feedbacks to help us make our publication better. Kindly contact us for any consultation on property management.

Corporate Social Responsibility



Nepal Ambulance Service (NAS) is a nonprofit initiative dedicated to establishment of emergency medical response system, which provides rapid ambulance transport to hospitals along with lifesaving medical care by trained emergency medical technicians (EMTs). As a part of CSR Brihat Group has been contributing to NAS from the beginning.

Christmas Celebration



As a Brihat Group Culture, we have celebrated Christmas this year with all house owners by distributing gifts and exchanging wishes along with our very own Santa Claus. During the event, Brihat Group team have taken all the precautions and maintained social distancing.